

CURRICULUM VITAE

Julia Kotlarsky

Professor of Technology and Global Sourcing

Aston Business School, UK

Email: j.kotlarsky@aston.ac.uk

Phone: 0776-7688849

Website: www.juliakotlarsky.com

Education:

- 2005 **PhD in Information Systems and Management**, Rotterdam School of Management
Erasmus University (The Netherlands)
- 1999 **MSc in Industrial Engineering and Management**, Technion – Israel Institute of
Technology (Israel)
- 1996 **BSc in Industrial Engineering**, Technion – Israel Institute of Technology (Israel)

Appointments held:

- 9/2012 – present **Professor of Technology and Global Sourcing**, Aston Business School
Aston University (UK)
- 2007 – 8/2012 **Associate Professor of Information Systems and Management**, Warwick
Business School, The University of Warwick (UK)
- 2/2008 – 1/2012 **Visiting Research Fellow** at Vrije University, Amsterdam (The Netherlands)
- 12/2003 - 2007 **Assistant Professor of Information Systems and Management**, Warwick
Business School, The University of Warwick (UK)

PUBLICATIONS

SUBMITTED MANUSCRIPTS

- Kotlarsky, J.**, Van Den Hooff, B. and L. Houtman “Understanding Dynamics of Knowledge
Coordination under Normal and Emergency Operating Conditions: A Study of Traditional
Bureaucratic and Fast-Response Organizations” (major revision in an international journal,
4*)
- Oshri, I., Dibbern, J., **Kotlarsky, J.** and O. Krancher “Joint Vendor Performance in Multi-Sourcing
Arrangements: The Moderating Role of the Guardian” (under review in an international
journal 4*)
- Sanjoy, S., **Kotlarsky, J.** and P. Budhwar “Repositioning Risk Management and Governance as a
Strategic Opportunity for Outsourcing”, (under review in an international journal 3*)
- Oshri, I., Sidhu, J. and **J. Kotlarsky** “Why Dissatisfaction with Offshore-Outsourcing may not Lead
to Backsourcing? A Behavioral Analysis”, (under review in an international journal 3*)

REFEREED JOURNALS

- Oshri, I. Henfridsson, O. and **J. Kotlarsky** (2017) "Re-representation as Work Design in Outsourcing: A Semiotic View", *MIS Quarterly* (Conditionally Accept)
- Oshri, I., **Kotlarsky, J.** and A. Gerbasi (2015) "[Strategic Innovation Through Outsourcing: The Role of Relational and Contractual Governance](#)", *Journal of Strategic Information Systems*, 24(3), pp. 203-216.
- Kotlarsky, J.**, van den Hooff, B. and L. Houtman (2015), "[Are We on the Same Page? Knowledge Boundaries and Transactive Memory System Development in Cross-functional Teams](#)", *Communication Research*, 42 (3), pp. 319-344.
- Kotlarsky, J.**, Scarbrough, H. and I. Oshri (2014) "[Coordinating expertise across knowledge boundaries in offshore-outsourcing projects: The role of codification](#)", *MIS Quarterly*, 38 (2), pp. 607-627 (Open Access)
- Nevo, D. and **J. Kotlarsky** (2014) "[Primary Vendor Capabilities in a Mediated Outsourcing Model: Can IT Service Providers Leverage Crowdsourcing?](#)", *Decision Support Systems*, 65, pp. 17-27.
- Kotlarsky, J.** and L. Bognar (2012) "[Understanding the process of back sourcing: Two cases of process and product back sourcing in Europe](#)", *Journal of Information Technology Teaching Cases*.
- Willcocks, L.P., Oshri I., **Kotlarsky, J** and J. Rottman (2011) "Outsourcing and Offshoring Engineering Projects: Understanding the Value, Sourcing Models and Coordination Practices", *IEEE Transactions on Engineering Management*, 58(4), pp.706-716.
- Oshri, I., **Kotlarsky, J.**, Rottman, J.W. and L.P. Willcocks (2009) "Global Sourcing: Recent Trends and Issues", *Information Technology & People*, 22(3), pp. 192-200.
- Kotlarsky, J.** and I. Oshri (2008) "[Country Attractiveness for Offshoring and Offshore-Outsourcing: Additional Considerations](#)", *Journal of Information Technology*, 23(4), pp. 228-231.
- Kotlarsky, J.**, Oshri, I., Kumar, K. and J. van Hillegersberg (2008) "[Towards Agility in Design in Global Component-Based Development](#)", *Communications of the ACM*, 51(9), pp. 123-127.
- Kotlarsky, J.**, van Fenema, P.C. and L.P. Willcocks (2008) "[Developing a Knowledge-Based Perspective on Coordination: The Case of Global Software Projects](#)", *Information & Management*, 45(2), pp. 96-108.
- Oshri, I., van Fenema, P.C. and **J. Kotlarsky** (2008) "[Knowledge Transfer in Globally Distributed Teams: The Role of Transactive Memory](#)", *Information Systems Journal*, 18(6), pp.593-616.
- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (2008) "[Missing Links: Building Critical Social Ties for Global Collaborative Teamwork](#)", *Communications of the ACM*, 51(4), pp.76-81.
- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (2007) "[Managing Dispersed Expertise in IT Offshore Outsourcing: Lessons From Tata Consultancy Services](#)". *MISQ Executive*, 6(2), pp. 53-65.

- Kotlarsky, J.** Oshri I. and L.P. Willcocks (2007) "Social Ties in Globally Distributed Software Teams: Beyond Face-to-Face Meetings", *Journal of Global Information Technology Management*, 10(4), pp.7-34.
- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks, (2007) "[Global Software Development: Exploring Socialization and Face-to-Face meetings in Distributed Strategic Projects](#)". *Journal of Strategic Information Systems*, 16 (1), pp. 25-49 - **JSIS Best Paper Award 2007**
- Kotlarsky, J.** (2007) "[Reengineering at LeCroy Corporation: The Move to Component-Based Systems](#)". *Journal of Information Technology*, 22 (4), pp. 465-478
- Kotlarsky, J.**, Oshri, I., van Hillegersberg, J. and K. Kumar (2007) "[Globally Distributed Component-Based Software Development: An Exploratory Study of Knowledge Management and Work Division](#)". *Journal of Information Technology*, 22 (2), p. 161-173
- Oshri, I., **Kotlarsky, J.** and C. Hirsch (2007) "[Developing Information Security Strategy: The Case of Networkable Devices](#)", *IEEE Security & Privacy*, 5(5), pp.24-30
- Oshri, I., **Kotlarsky, J.** and C. Hirsch (2007) "[Information Security in Networkable Windows-based Operating System Devices: Challenges and Solutions](#)", *Computers & Security*, 16(2) pp. 177-182.
- Kotlarsky, J.** and I. Oshri (2005) "[Social Ties, Knowledge Sharing and Successful Collaboration in Globally Distributed System Development Projects](#)". *European Journal of Information Systems*, 14(1), pp. 37-48.
- Sinriech, D. and **Y. Kotlarski** (2002) "[A Dynamic Scheduling Algorithm for a Multiple-Load Multiple-Carrier System](#)". *International Journal of Production Research*, 40(5), pp. 1065-1080.
- Kotlarski, J.** and D. Sinreich (2000) "Scheduling in a Dynamic Environment Through Multiple-Load Carriers". *Logistics: Material Handling, Storage and Packing*, 71, pp. 8-11.

EDITORIAL

- Kotlarsky, J.**, Oshri, I., Lee, J-N. and S. Jarvenpaa (2015) "Understanding Strategic Innovation in IT and Business Process Outsourcing", *Journal of Strategic Information Systems*, December 2015
- Kotlarsky, J.** and L.P. Willcocks (2012) "Global Sourcing of IT and Business Services" Special Issue Editoria, *Journal of Information Technology Teaching Cases*, December 2012.
- Oshri I. and **J. Kotlarsky** (2008) "Global Sourcing: IT Services, Knowledge and Social Capital", Special Issue on Global Sourcing, *Journal of Information Technology*, March 2008.

BOOKS

- Oshri, I., **J. Kotlarsky** and L.P. Willcocks (forthcoming) "Critical Issues in Outsourcing and Offshoring" (provisional title) Springer, Germany. (*edited*)
- Kotlarsky, J.**, Oshri, I. and L.P. Willcocks (2016) "[Shared Services and Outsourcing: A Contemporary Outlook](#)" Springer, Germany. (*edited*)
- Oshri, I., **Kotlarsky, J.** and L.P. Wilcocks (2015) "[Achieving Success and Innovation in Global Sourcing: Perspectives and Practices](#)", Springer, Germany. (*edited*)

- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (2015) ["The Handbook of Global Outsourcing and Offshoring"](#), Macmillan, London (*manuscript*). **3rd edition**, ISBN 9781137437426
- Kotlarsky, J.**, Oshri, I. and L.P. Willcocks (2014) ["Governing Sourcing Relationships: A Collection of Studies at the Country, Sector and Firm Level"](#) Springer, Germany. (*edited*)
- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (2013) ["Advances in global sourcing: Models, Governance and Relationships"](#), Springer, Germany. (*edited*)
- Kotlarsky, J.**, Oshri, I. and L.P. Willcocks (2012) ["The Dynamics of Global Sourcing: Perspectives and Practices"](#), Springer, Germany. (*edited*)
- Kotlarsky J.**, Willcocks, L.P. and I. Oshri (2011) ["New Studies in Global IT and Business Services Outsourcing"](#). Springer, Germany. (*edited*)
- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (2011) "The Handbook of Global Outsourcing and Offshoring", Macmillan, London (*manuscript*). **2nd edition**¹
- Oshri I. and **Kotlarsky J.** (2010) ["Global Sourcing of Information Technology and Business Processes"](#) Springer, Germany. (*edited*)
- Kotlarsky, J.** and I. Oshri (2009) "Managing Component-Based Development in Global Teams", Macmillan, London. 272 pages (*manuscript*)
- Kotlarsky, J.**, Oshri, I. and P.C. van Fenema (2008) ["Knowledge Processes in Globally Distributed Contexts"](#), Palgrave, London. 259 pages (*manuscript*)
- Oshri I., **Kotlarsky J.** and L.P. Willcocks (2008) ["Outsourcing Global Services: Knowledge, Innovation and Social Capital"](#), Palgrave, London. 280 pages (*edited*)

BOOK CHAPTERS

- Van den Hooff, B. and **J. Kotlarsky** (2016) "Managing Dispersed and Dynamic Expertise in Fluid Organizational Forms" in *Expertise, Communication and Organizing*. Treem, J and P. Leonardi (eds.) Oxford University Press, pp. 232-250.
- Jin, X., **Kotlarsky J.** and I. Oshri (2014) "Understanding Knowledge Integration in Multi-sourcing Arrangements" in *Information Systems Outsourcing: Towards Sustainable Business Value*, 4th edition. Hirschheim, R., Heinzl, A. and J. Dibbern (eds.), Springer, pp. 273-288.
- Nevo, D., **Kotlarsky, J.** and S. Nevo (2014) "New capabilities: Can IT Vendors Leverage Crowdsourcing?", in *Information Systems Outsourcing: Towards Sustainable Business Value*, 4th edition. Hirschheim, R., Heinzl, A. and J. Dibbern (eds.), Springer, pp. 479-500.
- Kotlarsky, J.**, Levina, N. and E. Kuraksina (2013) "Evaluation of Russia's attractiveness as IT offshoring destination" in *The Oxford Handbook of Offshoring and Global Employment*, Bardhan, A., Dwight, J. and C. Kroll (eds.) Oxford University Press.

¹ This co-authored book is widely accepted among academics in UK, USA, Netherlands, Ireland, Canada and other countries for teaching modules related to outsourcing and offshoring. Among bestsellers on Amazon. Cited in Economist (19-25th January 2013, p. 10. In special report on outsourcing and offshoring). First edition was published in 2009.

- Oshri, I. **Kotlarsky, J.** and A. Gerbasi (2012) “*Understanding Innovation in Outsourcing Services*” in *The Dynamics of Global Sourcing: Perspectives and Practices*. Kotlarsky, J., Oshri, I. and L.P. Willcocks (eds.) Springer, Germany, pp. 78-93.
- Oshri, I. and **J. Kotlarsky** (2011) “*Innovation in Outsourcing: Towards a Practical Framework*” in *New Studies in Global IT and Business Services Outsourcing*. Kotlarsky, J., Willcocks, L.P. and I. Oshri (eds.) Springer, Germany, pp. 211-229.
- Oshri, I. and **J. Kotlarsky** (2010) “*Realising the Real Benefits of Outsourcing: Measuring Excellence and Its Importance in Achieving Long Term Value*” in *Global Sourcing of Information Technology and Business Processes*. Oshri I. and Kotlarsky J. (eds.) Springer, Germany. Pp. 250-270.
- Oshri, I., **Kotlarsky, J.** and P.C. van Fenema (2009) “*Transactive Memory and the Transfer of Knowledge between Onsite and Offshore IT Outsourcing Teams*” in [Information Systems Outsourcing: Enduring Themes, Global Challenges, and Process Opportunities](#). Hirschheim, R., Heinzl, A. and J. Dibbern (eds.), Springer
- Oshri, I. **Kotlarsky, J.** and L.P. Willcocks (2008) “*Expertise Management in Distributed Offshore Outsourcing*” in [Information Systems and Outsourcing: Studies in Theory and Practice](#). Lacity M.C and L.P. Willcocks (eds.), Palgrave: London
- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (2008) “*Socialization in a Global Context: Lessons from Dispersed Teams*” in [Exploring Virtuality within and beyond Organizations](#). Panteli, N. and M. Chiasson (eds.), Palgrave.
- Oshri, I., **Kotlarsky, J.** and L. P. Willcocks (2008) “*Managing Dispersed Expertise in IT Offshore Outsourcing: Lessons from Tata Consultancy Services*” in *Outsourcing Global Services: Knowledge, Innovation and Social Capital*. Oshri I., Kotlarsky J. and L.P. Willcocks (eds.), Palgrave: London, pp. 288-310.
- Oshri, I., **Kotlarsky, J.** and L. P. Willcocks (2008) “*On the Soft Side of Global IT Outsourcing: Innovating in relationships, social capital, and knowledge*” in *Outsourcing Global Services: Knowledge, Innovation and Social Capital* (Introduction). Oshri I., Kotlarsky J. and L.P. Willcocks (eds.), Palgrave: London, pp. 1-8
- Kotlarsky, J.**, Oshri, I. and P.C. van Fenema (2008) “*Building Trust in Globally Distributed Teams*” in *Encyclopedia of Networked and Virtual Organizations*, Putnik G.D. and M.M. Cunha (eds.). Information Science Reference. ISBN: 9781599048857
- Oshri, I., **Kotlarsky, J.** and P.C. van Fenema (2008) “*Knowledge Transfer and Sharing in Globally Distributed Teams*” in *Encyclopedia of Networked and Virtual Organizations*, Putnik G.D. and M.M. Cunha (eds.). Information Science Reference. ISBN: 9781599048857
- van Fenema, P.C., Oshri, I. and **J. Kotlarsky** (2008) “*Management of Distributed Teams in Network Organisations*” in *Encyclopedia of Networked and Virtual Organizations*, Putnik G.D. and M.M. Cunha (eds.). Information Science Reference. ISBN: 9781599048857
- Kotlarsky, J.**, Oshri, I. and C. Hirsch (2007) “*Information Security Policies for Networkable Devices*” in *Encyclopedia of Information Ethics and Security*, Quigley, M. (ed.). Information Science Reference. ISBN: 9781591409878
- Oshri, I., **Kotlarsky, J.**, van Fenema P. C. and L. P. Willcocks (2007) “*Expertise Management in a Distributed Context: The Case of Offshore Information Technology Outsourcing*” in *Virtuality and Virtualization*. Crowston, K, Sieber, S. and Wynn, E. (eds.), Springer, pp. 295-314. ISBN: 978-0-387-73024-0.

REFEREED CONFERENCES

- Oshri, I., Sidhu, J. and **J. Kotlarsky** (2017) "Why Dissatisfaction with Offshore-Outsourcing may not Lead to Backsourcing? A Behavioral Analysis". *11th Global Sourcing Workshop*, 22-25 February 2017, La Thuile, Italy.
- Sen, S., **Kotlarsky, J.** and P. Budhwar (2017) "Strategically Governing the Outsourcing Ecosystem: Managing Decentralization Challenge". *11th Global Sourcing Workshop*, 22-25 February 2017, La Thuile, Italy.
- Kotlarsky, J.**, Rivard, S. and I. Oshri (2016) "On a Supplier's Paradoxical Practices: The Case of Technological Innovations in Outsourcing Engagements" *International Conference of Information Systems*, 11-14 December 2016, Dublin, Ireland.
- Jin, X., **Kotlarsky, J.** and I. Oshri (2016) "Understanding vendor's efforts in multi-vendor sourcing: The Coordination Theory perspective" *10th Global Sourcing Workshop*, 16-19 February 2016, Val d'Isere, France.
- Sen, S., **Kotlarsky, J.** and P. Budhwar (2016) "Strategising governance and risk management in Outsourcing and Offshoring: results from global survey" *10th Global Sourcing Workshop*, 16-19 February 2016, Val d'Isere, France.
- Oshri, I., Dibbern, J. and **J. Kotlarsky** (2015) "Joint Vendor Performance in Multi-sourcing Arrangements: The Moderating Role of the Guardian," *Academy of Management Annual Meeting 2015*, Vancouver, Canada.
- Kotlarsky, J.**, Rivard, S. and I. Oshri (2015) "In Search of Innovation: Paradoxical Practices and Innovation Affordances of an Outsourcing Supplier," *9th Global Sourcing Workshop*, 18-21 February 2015, La Thuile, Italy.
- Oshri, I., Dibbern, J. and **J. Kotlarsky** (2015) "Joint Vendor Performance in Multi-sourcing Arrangements: The Moderating Role of the Guardian," *9th Global Sourcing Workshop*, 18-21 February 2015, La Thuile, Italy.
- Sen, S., **Kotlarsky, J.** and P. Budhwar (2015) "Repositioning Risk Management and Governance as a Strategic Opportunity for Outsourcing and Offshoring," *9th Global Sourcing Workshop*, 18-21 February 2015, La Thuile, Italy.
- Houtman, L., **Kotlarsky, J.** and B. van den Hooff (2014) "Understanding Knowledge Coordination Dynamics in Traditional and Fast-Response IT Organizations", *International Conference on Information Systems (ICIS)*, December 2014, New Zealand.
- Rue He, H., **Kotlarsky, J.** and R. Gholami (2014) "Towards Understanding IT Value Co-creation in Crowdsourcing: the Multiple Stakeholders' Perspective", *International Conference on Information Systems (ICIS)*, December 2014, New Zealand.
- Oshri, I. **Kotlarsky, J.** and O. Henfridsson (2014) "Digital re-representation practices in Business Process Outsourcing", *Eights Global Sourcing Workshop*, 23-26 March 2014, Val d'Isere, France.
- Houtman, L., **Kotlarsky, J.** and B. van den Hooff (2014) "Knowledge Coordination Practices Under Normal and Emergency Conditions: A Comparative Study of Traditional

Bureaucratic and Fast-Response Organizations”, *Strategic Management Society (SMS) Special Conference*, 9-11 March 2014, Tel Aviv, Israel.

- Houtman, L., **Kotlarsky, J.** and B. van den Hooff (2013) “TMS in Action: The Role of Professional Identity in Coordinating Organizational Knowledge Networks”, *63rd Annual International Communication Association (ICA) conference*, June 2013, London, UK.
- Oshri, I., **Kotlarsky, J.**, Mayasandra-Nagaraja, R. and E. Eliolu (2013) “Institutionalizing an IT Innovation Capability: A Vendor Perspective”, *Seventh Global Sourcing Workshop*, March 2013, Val d'Isere, France.
- Nevo, D. and **J. Kotlarsky** (2013) “When worlds collide: can crowdsourcing fit with internal software development practices?”, *Seventh Global Sourcing Workshop*, March 2013, Val d'Isere, France.
- Jin, X. and **J. Kotlarsky** (2012) “A Conceptual Framework of Knowledge Integration in Multisourcing Arrangements”, *Proceedings of the International Conference of Information Systems 2012*, December 2012, Orlando, FL, USA
- Nevo, D., **Kotlarsky, J.** and S. Nevo (2012) “New capabilities: Can IT service providers leverage crowdsourcing?”, *Proceedings of the International Conference of Information Systems 2012*, December 2012, Orlando, FL, USA
- Oshri, I. and **J. Kotlarsky** (2012) “Antecedents of Radical Innovation in Strategic Outsourcing”, *Israel Strategy Conference*, December 2012, Tel Aviv, Israel
- Kadnarova, R., Baptista, J., **Kotlarsky, J.** and S. Lloyd (2012) “Media Choice in Modern Organisations: Conceptualising the Use of Synchronous Media as a Working Tool in a Global IT Company”. *Proceedings of the European Conference of Information Systems*, June 2012, Barcelona, Spain.
- Jin, X. and **J. Kotlarsky** (2012) “Knowledge Integration in Multi-vendor Outsourcing Relationships: Towards a Conceptual Framework”, *Proceedings of the Organisational Learning, Knowledge and Capabilities (OLKC) conference*, April 2012, Valencia, Spain
- Oshri, I., **Kotlarsky, J.** and A. Gerbasi (2012) “Radical Innovation in IT Outsourcing”, *Sixth Global Sourcing Workshop*, March 2012, Courchevel 1850, France.
- Oshri, I., **Kotlarsky, J.** and A. Gerbasi (2011) “Can Client Firms Achieve Radical Innovation in IT Outsourcing?” *Proceedings of the International Conference of Information Systems 2011, December 2011*, Shanghai, China
- Oshri, I. and **J. Kotlarsky** (2010) “Results of the Pan-European Survey of Outsourcing Trends: The Client Perspective”, *Fourth Global Sourcing*, March 2010, Zermatt, Switzerland.
- Oshri, I. and **J. Kotlarsky** (2010) “The Evolutionary Path of Offshore Captive Centre Strategies”, *Israel Strategy Conference*, December 2010, Haifa, Israel
- Kotlarsky, J.**, van den Hooff, B. and M. Huysman (2009) “Bridging Knowledge Boundaries in Cross-Functional Groups: The Role of a Transactive Memory System”, *Proceedings of the International Conference of Information Systems 2009*, December 2009, Phoenix, Arizona, USA.
- Kotlarsky, J.**, van den Hooff, B. and M. Huysman (2009) "The role of a Transactive Memory in Bridging Knowledge Boundaries", *Proceedings of the Organisational Learning, Knowledge and Capabilities (OLKC) conference*, April 2009, Amsterdam, The Netherlands

- Oshri, I., **Kotlarsky, J.** and H. Scarbrough (2009) "Managing Expertise in Offshore Outsourcing: The Role of Codification". *Third Global Sourcing Workshop*, March 2009, Keystone, CO, USA.
- Oshri, I., **Kotlarsky, J.** and C-M. Liew (2008) "A Study of Captive Centers in India". *Second Global Sourcing Workshop*, March 2008, Val d'Isere, France.
- Kotlarsky, J.** and I. Oshri (2007) "Managing Globally Distributed Component-Based Software Development". *Proceedings of the Workshop on the Challenges of Collaboration in Global Software Development, in conjunction with the 10th European Conference on Computer Supported Co-operative Work (ECSCW'07)*, September 2007, Limerick, Ireland.
- Oshri, I., **Kotlarsky, J.**, van Fenema P. C. and L. P. Willcocks (2007) "Expertise Management in A Distributed Context: The Case of Offshore IT Outsourcing". *Proceedings of the IFIP WG 8.2/9.5 Conference on Virtuality and Virtualization*, July 2007, Portland, OR, USA.
- Oshri, I., **Kotlarsky, J.** and P.C. van Fenema (2007) "Transactive Memory and the Transfer of Knowledge Between Onsite and Offshore Teams". *Proceedings of the 3rd International Conference on Outsourcing Information Systems (ICOIS)*, May 2007, Heidelberg, Germany.
- Oshri, I., **Kotlarsky, J.**, Willcocks L. P. and P. C. van Fenema (2007) "Managing Expertise in IT Outsourcing Relationships". *Proceedings of the First Global Sourcing Workshop: Services, Knowledge and Innovation*, March 2007, Val d'Isere, France.
- Kotlarsky, J.**, van Fenema, P.C. and L.P. Willcocks (2006) "Case Research in Global Software Projects: Coordinating Through Knowledge". *Proceedings of the International Conference of Information Systems 2006*, December 2006, Milwaukee, WI, USA
- van Fenema, P.C., Oshri, I. and **J. Kotlarsky** (2006) "Coherent Paths of Organizing: A Transactive Memory System Perspective on Coordination". *EIASM Workshop on "Organizing Paths – Paths of Organizing"*, November 2006, Berlin, Germany.
- Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (2005) "Before, During and After Face-To-Face Meetings: The Lifecycle of Social Ties in Globally Distributed Teams". *Proceedings of the International Conference of Information Systems 2005*, December 2005, Las Vegas, Nevada, USA.
- Oshri, I., **Kotlarsky, J.** and C. Hirsch (2005) "Information Security in Networkable Windows-based Operating System Devices: Challenges and Solutions", *Softwars 2005*, Las Vegas, Nevada, USA
- Kotlarsky, J.**, and P.C. van Fenema (2004) "Relativity of Space and Time Constraints in Dispersed Collaboration". Paper presented at *Beta Conference "Fundamentals for Operations Management: Where Disciplines Meet"*, Eindhoven, The Netherlands.
- Kotlarsky, J.** and P.C. van Fenema (2004) "Relativity of Space and Time Constraints in Dispersed Collaboration: Theoretical Explanation and an Empirical Investigation". *Academy of Management Annual Meeting 2004*, New Orleans, Louisiana, USA.
- Oshri, I., **Kotlarsky, J.** and K. Mason (2004) "Knowledge Exploitation in Product Programs: A Comparison Between the Mass Production and Made to Order Paradigm". *European Group for Organizational Studies (EGOS) 2004*, Ljubljana, Slovenia
- Kotlarsky, J.**, Kumar, K. and J. van Hillegersberg (2002) "Coordination and Collaboration for Distributed Teams: The Case of Object-Oriented / Component-Based Software

Development". *Proceeding of the Workshop on Global Software Development of the International Conference on Software Engineering (ICSE) 2002*, Orlando, Florida, USA.

Sinriech, D. and **J. Kotlarski** (2002) "A Dynamic Scheduling Algorithm for a Multi-Load Multiple-Carrier System". *Proceeding of the 7th International Material Handling Research Colloquium (IMHRC)*, Portland, Maine, USA.

Kotlarsky, J. (2001) "Developing Internet-based Integrated Architecture for Managing Globally Distributed Software Development Projects". *Proceeding of the Doctoral Consortium of the 13th Conference on Advanced Information Systems Engineering (CAiSE)*, Interlaken, Switzerland.

Kotlarsky, J., van Hillegersberg, J. and K. Kumar (2001) "Towards a Global Software Development Architecture". *Proceeding of the 2001 IRMA International Conference*, Toronto, Canada.

Kotlarski, J. and D. Sinreich (2000) "Scheduling Multi-Load Automatic Guided Vehicles (AGVs) in a Dynamic Environment". *Proceedings of the 11th Industrial Engineering and Management Conference (IE&M)*, Beer-Sheva, Israel.

REPORTS AND WHITE PAPERS

Oshri, I. and **J. Kotlarsky** (2011) "Innovation in Outsourcing", A WBS white paper for Cognizant. <http://valueofinnovation.com/>

Oshri, I. and **J. Kotlarsky** (2009) "The Real Benefits of Outsourcing", A WBS white paper for Cognizant. <http://www.quantifyingoutsourcingbenefits.com/default.asp>

Willcocks, L.P., Griffiths, C. and **J. Kotlarsky** (2009) "Beyond BRIC. Offshoring in non-BRIC countries: Egypt - a new growth market", An LSE Outsourcing Unit report, January 2009.

PROFESSIONAL MAGAZINES

Kotlarsky, J. and J. Teckemeyer (July 2015) "Go direct for an outsourced advantage," *Professional Outsourcing Magazine*, Issue 21, Special Report on Financial Services, pages 18-24.

Oshri, I., **Kotlarsky, J.** and L.P. Willcocks (April 2015) "Expert supplier selection", *Professional Outsourcing Magazine*, Issue 20, pages 46-54.

Oshri, I. and **J. Kotlarsky** (July 2014) "Four ways to multisource", *Professional Outsourcing Magazine*, Issue 17, pages 50-54.

Oshri, I. and **J. Kotlarsky** (December 2013) "Can your vendor innovate for you?", *Professional Outsourcing Magazine*, Issue 15, pages 26-32.

Kotlarsky J. and I. Dekov (October 2013) "Bulgaria, the Balkans, the Baltic, and beyond", *Professional Outsourcing Magazine*, Issue 14, Rightshoring II Report, pages 12-20.

Oshri, I. and **J. Kotlarsky** (March 2013) "Passage from India", *Professional Outsourcing Magazine*, Issue 12, Sourcing Models, pages 6-14.

Kotlarsky, J. and I. Oshri (December 2012) "Your guide to sourcing models", *Professional Outsourcing Magazine*, Issue 11, Global BPO and Sourcing trends, pages 6-14.

Kotlarsky, J. (October 2012) "The bear market, Russia", *Professional Outsourcing Magazine*, Issue 10, Rightshoring Report, pages 20-28.

- Kotlarsky, J.** (2010) "New Opportunities in Global Outsourcing", *International Trade Forum*, Issue 2, pp. 28-29.
http://www.tradeforum.org/news/fullstory.php/aid/1578/New_Opportunities_in_Global_Outsourcing.html
- Willcocks, L.P., Griffiths, C. and **J. Kotlarsky** (August 2009) "New Wave Offshoring: The Non-BRIC Challenge in Business and IT Services", *Cutter Consortium*, 12(8)
<http://www.cutter.com/content/alignment/fulltext/summaries/2009/08/index.html>
- Oshri, I. and **J. Kotlarsky** (Feb 2009) "How to manage your offshore R&D centre" *Status Magazine*, pp 40-42.
- Oshri, I., **Kotlarsky J.** and C-M Liew (May 2008) "[Four Strategies for Offshore 'Captive' Centers](http://online.wsj.com/article/SB121018777870174513.html?mod=2_1573_leftbox)", *Wall Street Journal*, Business Insight section, May 12 2008,
http://online.wsj.com/article/SB121018777870174513.html?mod=2_1573_leftbox

CASE STUDIES

- Kotlarsky, J.** (2006), "A Case of Re-engineering, from a Monolithic to a Component-Based System: Case study of the software development team of LeCroy Corporation". European Case Clearing House (ECCH) (awarded a Philip Law Scholarship of ECCH for writing the teaching case). Case reference 906-046-1; teaching note reference 906-046-8.

RESEARCH GRANTS, FELLOWSHIPS AND AWARDS

- 2016 **Global expert and advisor** on IT and Business Process Outsourcing for Frost & Sullivan for the development of initiative/action plan for the Philippines IT BPM Roadmap 2016-2022.
- 2015 **Best European Research Paper Award** by Association of Information Systems and CIONet, the largest CIO Network in Europe for Kotlarsky, Scarborough and Oshri (2014) "Coordinating expertise across knowledge boundaries in offshore-outsourcing projects: The role of codification".
- 2011 **Outstanding MBA Teacher Award, WBS 2010/11**
- 2010 **Warwick Business School Research Development Fund** for research on understanding benefits of outsourcing (£2000)
- 2010 **Warwick Business School Bursary** for research on knowledge boundaries and Transactive Memory System in cross-functional teams (£3000)
- 2010 funds from **Cognizant** to conduct survey on Innovation in Outsourcing (£15000)
- 2009 **Outstanding MBA Teacher Award, WBS 2008/9**
- 2009 funds from **Cognizant** to conduct survey on value in outsourcing (£15000)
- 2007 **Journal of Strategic Information Systems Best Paper Award 2007** for Oshri, I., Kotlarsky, J. and L.P. Willcocks "Global Software Development: Exploring Socialization and Face-to-face meetings in Distributed Strategic Projects", 16 (1), pp. 25-49.
- 2006 funds from **Tata Consultancy Services** to support data collection in India, Brazil, Luxemburg and Netherlands (£10000)
- 2008, 2006 **Warwick Business School Research Development Fund** for research on leveraging knowledge in outsourcing relationships (£2000 in 2006 and £2500 in 2008)

- 2002 **NWO (WOTRO) grant** for working visit to University of Technology Sydney (UTS), Sydney, Australia and data collection in India (5000 EUR)
- 2002 **European Commission grant** for working visit to Management Development Institute (MDI), Gurgaon, India (2000 EUR)
- 2003 **Philip Law Scholarship** awarded by European Case Clearing House for writing a teaching case about globally distributed development of component-based software (£1000 and expenses to attend a case writing workshop)
- 09-12/2001 – **Marie Curie Scholarship** of the European Commission for a 3 month research visit to Henley Management College, Henley-on-Thames, UK (10000 EUR)

ADMINISTRATION AND OTHER ACADEMIC SERVICE

From 03/2014 **Director of Research Degree Programs** (PhD and DBA), Aston Business School

From 10/2014 until 10/2018 **External examiner** for MSc/PgDip E-Business and Innovation, Lancaster University

2010-2012 **Academic Director** of Master in Information Systems Management and Innovation, Warwick Business School

PhD EXAMINATION

2016 - Tominiyi Oluwaleke Toluwase (DBA), "Exploring strategies for outsourcing oil and gas functions in the cloud, and analysing the implications for the Oil & Gas industry", University of Liverpool (November 2016)

2016 - Alexandre Asatiani, "Impact of Cloud Computing on Business Process Outsourcing", Aalto University School of Business, Finland (acted as external pre-examiner in May 2016, and as opponent in September 2016).

2016 – Freek van Berkel, "Entangled Public Projects: The dynamics of team interdependence in the public eye", Vrije University, Amsterdam, The Netherlands (June 2016)

2016 – Hamed Tajedin, "Three Essays on Crowdsourcing as a New Mode of Organizing", Schulich School of Business, York University, Toronto, Ontario, Canada (February 2016)

2014 – Christina Manteli, "The Effect of Governance in Global Software Development: Analyzing Transactive Memory Systems", Vrije University, Amsterdam, The Netherlands (fall 2014)

2014 - Rose Erkelens, "Managing knowledge in dispersed R&D settings", Vrije University, Amsterdam, The Netherlands (June 2014)

2014 – Yi Wan, "Managing Enterprise Resource Planning and Enterprise Governance: A New Contingency Framework for the Enterprisation of Operations", Aston Business School, UK (April 2014)

2013 – Tom Philipp, "Early Warning Signs of Failures in Offshore Outsourced Software Development Projects at the Team Level", University of Zurich, Switzerland (June 2013)

2013 - Forough Karimi-Alagheband, "Three Essays on Information Technology Outsourcing: Decision, Strategy and Outcome", HEC Montreal, Canada (June 2013)

2013 - Jan-Kees Schakel, "Organizing Distributed Knowledge for Collaborative Action the

structure, functioning, and emergence of organizational transactive memory systems” University of Amsterdam, the Netherlands (May 2013)

2013 - Martin Kotula (DBA), “Development of a Risk-Oriented Strategic Sourcing (ROSS) Framework for the Construction and electronics Manufacturing Industries”, Aston Business School, UK (May 2013)

2012 - Goh Chong Leng, “Implementing an Effective Strategic Renewal Process - An IT-enabled Agility Perspective” National University of Singapore, Singapore.

PROFESSIONAL SERVICE

- **Track Chair** for IS Development and Project Management Track track of ICIS 2017.
- **Organizer** of the Asia-Pacific Global Sourcing Conference (2016 in Renmin University, China) together with Profesor Ji-Ye Mao and Professor Ilan Oshri.
- **Associate Editor** of MIS Quarterly (since January 2014).
- **Senior Editor** of Journal of Information Technology (since 2010).
- **Co-founder and organizer (since 2007)** of the annual Global Sourcing Workshop (www.globalsourcing.org.uk) together with Prof. Leslie Willcocks and Prof. Ilan Oshri. The Workshop is now in the 10th year.
- **Associate Editor** for IS Strategy, Governance, and Sourcing track of ICIS 2016
- **Track Chair** for Teaching Cases track at European Conference of Information Systems (ECIS 2015) together with Prof. Leslie Willcocks.
- **Guest Editor** for Special Issue on Understanding Strategic Innovation in IT and Business Process Outsourcing in the Journal of Strategic Information Systems (2015), together with Prof. Ilan Oshri, Prof. Sirkka Jarvenpaa and Prof. Jae-Nam Lee.
- **Associate Editor** for IS Governance and Control track of ICIS 2015
- **Associate Editor** for Breakthrough Ideas track of ICIS 2014
- **Associate Editor** for IT Governance and Sourcing track of ECIS 2014
- **Associate Editor** for the Governance and Management of IS track of ICIS 2013
- **Associate Editor** for Teaching Cases track of ECIS 2013 and ECIS 2014
- **Guest Editor** for Special Issue on Global Sourcing in the Journal of Information Technology Teaching Cases (2012), together with Prof. Leslie Willcocks
- **Associate Editor** for IT governance track of ICIS 2012
- **Track Chair** for teaching cases track of UKAIS 2012.
- **Member of the Editorial Advisory Board** for Information Technology and People journal (from October 2009)
- **Track Chair** for social, behavioural and organizational aspects track of ICIS 2009.
- **Guest Editor** for Special Issue on the Impacts of Global IS Sourcing on Engineering, Technology and Innovation Management in the IEEE Transactions on Engineering Management (2011), together with Prof. Ilan Oshri, Prof. Leslie Willcocks and Dr. Joe Rottman
- **Guest Editor** for Special Issue on Social, Managerial and Knowledge Aspects in Global IT Sourcing in the IT and People (2009), together with Prof. Ilan Oshri, Dr. Joe Rottman and Prof. Leslie Willcocks
- **Guest Editor** for Special Issue on Global Sourcing: Knowledge, Services and Innovation in the Journal of Information Technology (March 2008), together with Prof. Ilan Oshri

- **Associate Editor** for social, behavioral and organizational aspects track of ICIS 2006 and ICIS 2007.

Membership of learned or professional societies:

Since 2012 associate fellow of the Centre for Global Sourcing & Services (CGSS) at Loughborough University

Since 2008 **honorary member** of the National Outsourcing Association (NOA)

Since 2007 **consultant** on Outsourcing and Offshoring Strategies, LSE Outsourcing Unit (UK)

Since 2004 member of Association of Information Systems (AIS)

NATIONAL AND INTERNATIONAL RECOGNITION

- 2015 **Best European Research Paper Award** by Association of Information Systems and CIONet, the largest CIO Network in Europe for Kotlarsky, Scarbrough and Oshri (2014) "Coordinating expertise across knowledge boundaries in offshore-outsourcing projects: The role of codification".
- 2013 **Invited speaker** at the "Local vs Global Sourcing" industry seminar organized by Astute (Advanced Sustainable Manufacturing Technologies), UK. Presented The Case for Global Sourcing (October 2013).
- 2013 **Invited speaker** at Nordic IT Outsourcing Innovation & Agility Forum in Stockholm, Sweden (April 2013)
- 2013 Invited to participate in the 4th International Conference on the Outsourcing of Information Services (ICOIS'2013) organized by leading German IS outsourcing scholars at the University of Mannheim (participation by invitation only)
- 2011 **Invited speaker** at Information Systems Governance conference in Lisbon, Portugal (October 2011)
- 2011 **Invited speaker** at National Outsourcing Association (NOA) Innovation Day (June 2011)
- 2011 Invited to comment in the future of outsourcing in Brazil by one of the outsourcing leaders in the professional community (Mark Hillary) <http://itdecs.com/2011/06/brazil-must-legislate-for-outsourcing/>
- 2010 Invited to write an article about outsourcing for *International Trade Forum* magazine
- 2008 Invited to participate in Outsourcing workshop organized by New York University in conjunction with IBM (participation by invitation only)
- 2007 **Journal of Strategic Information Systems Best Paper Award 2007** for Oshri, I., Kotlarsky, J. and L.P. Willcocks "Global Software Development: Exploring Socialization and Face-to-face meetings in Distributed Strategic Projects", 16 (1), pp. 25-49.
- 2005 **Invited speaker** at Tata Consultancy Services practitioner conference